

HSR

Don Ellsberg:

This suggestion of George  
Tarkenton's is related to the idea  
of bringing together a group of  
VN to work on the future of VN.

You might talk to George about  
his memo and recommend some next  
steps - if any.

Harry



# MEMORANDUM

15

TO: H. Rowen  
FROM: G. K. Tanham

DATE: 9/13/67

MEMO NO.: WM-1103

SUBJECT: RAND VC STUDY AND THE VIETNAMESE

COPIES TO: J. F. Digby, J. R. Goldstein, W. Jones, L. J. Henderson

You and I and a number of others have discussed the failure of the U.S. to train and educate the Vietnamese for developing their country. For the past three years, RAND has had an opportunity to do just this in Vietnam but has, as far as I know, not done it at all. To the best of my knowledge, there has been no effort to promote any of the Vietnamese personnel or develop or extend their capabilities in any way beyond that of being interviewers and translators. This is most unfortunate and sets a poor example.

I strongly recommend to you that we now broaden this project so as to include the training role. This will clearly slow up the interviewing and data collection but I think it is worth it. We should, I think, attempt to train the Vietnamese and offer promotions in status and pay, if possible, and perhaps hold out the reward of one of them each year coming to the U.S. for further training. I hope that RAND will thus take the lead in developing Vietnamese capability not only to study their own problems but also to form a small core of government officials who can take the lead in improving government. I think we should discuss this with ISA and ARPA, whom I think will agree that it is a good idea. If we do this, it will affect the types and qualities of RAND people in Vietnam, but we can gradually make the necessary additions and/or changes. We can discuss this at greater length if you are interested, but I urge you to undertake this expansion of the project.

*G. K. Tanham*  
G. K. Tanham

GKT:lr

ANS. BY	
LETTER NO.	
DATE	

RAND - Santa Monica	
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Copies to persons  
as indicated

MAIL & RECORDS

1967 SEP 14 PM 3:17

RECEIVED



12-22

called again 12:20 ~ 3:30 PM

L.  
Please refer her to ~~g...~~ Dan Ellsberg - gave her the no.  
X C. 1

Charles:

December 19, 1967

FOLLOWING IS A TELEPHONE MESSAGE RECEIVED at about 11:15 AM December 19, 1967, from a Mary Pechanec, Associate Director of Los Angeles for the Institute of International Education.

Ted Briton in Sacramento suggested she call you, Charles. She is part of a committee that is exploring the possibility of implementing a program which would be for the training of middle management in South Vietnam. They plan to bring people to this country for specific training. Right now the committee is making a search to see what is going on already along this line. Ted Briton thought you might be helpful. Guy Pauker has been helpful to them before, but she thinks you probably are a more ~~expert~~ expert on South Vietnam.

please call her for Charles, Dan  
y

She would appreciate your calling her tomorrow at 481-2890.

Lorraine



the 26th. Just in case you have lost  
the details - 10:00 p.m. at 123 E.  
79th Street - eccentric dress preferred.  
Do come.

What are you working on  
now? We didn't get around to  
that, but... Perhaps you write letters  
Perhaps not.

Love,  
Frankie.

P.S. Mr. Boltz said our famous report  
was reported to be 'sitting on Mr.  
Rostow's desk.' Sitting pretty quiet, no  
doubt.



Jan 14

Dear Dan,

Help. Could you possibly do  
something for me? David Halberstam  
said that he found in Saigon  
copies of the RAND interviews of Hoi  
Chanh done in Hanoi by that boy  
whom we both know but whose name  
escapes me - David something. Said  
they were really first class - that  
they contained all sorts of fascinating  
stuff on the low-level VC - all about  
their families, the political dynamic of  
the villages, etc. Apparently there's  
enough raw interview data to fill a



room - and it is unclassified. No word of it other than David's Jan piece in Harper's because so few people in Saigon know how to read. Would you possibly be able to get me a little chunk of it? RAND must have some of it stashed away in Santa Monica - or at least ~~there~~ someone must know how to get a hold of it. It would make a great difference to me to have it as part of my book depends directly on that sort of material. Of course I'd be willing to pay for whatever xeroxing had to be done... Could you look in any case? (David said they weren't too pleased about his using the name RAND - it's ARPA really, I guess.)

I hope agst. hope that you will be able to come to NY on



W H Floss

Mr. Daniel Ellsberg  
The RAND Corporation  
Santa Monica  
California.

Air Mail

